

Jonathan Lucas Reddinger

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References

Gary Charness Professor of Economics, UCSB gary.charness@ucsb.edu

Erik Eyster Professor of Economics, UCSB erikeyster@ucsb.edu

Ignacio Esponda Associate Professor of Economics, UCSB iesponda@ucsb.edu

Education

Ph.D. Economics University of California, Santa Barbara *Expected 2021*

Committee: Gary Charness, Erik Eyster, Ignacio Esponda

M.S. Applied Economics Montana State University, Bozeman May 2010

Committee: Robert Fleck, Christiana Stoddard, Timothy Fitzgerald

B.A. Philosophy Montana State University, Bozeman May 2007

Second major in Economics, Minor in Mathematics, *highest honors*

Research

Fields: Behavioral and Experimental Economics, Labor Economics, Decision Theory

“**Temptation: Immediacy and Certainty**” [Job Market Paper](#)

- Finding: uncertainty (e.g., event-contingent decisions) moderates present bias
- Conducted a longitudinal online experiment with RCT pre-registration and IRB approval
- Technology: PHP, MySQL, Javascript, HTML, CSS, Amazon Web Services (Mturk, EC2)

“**Can targeted messages reduce COVID-19 vaccination hesitancy? Results from a survey experiment**” with Gary Charness and David I. Levine. *Under review; available on request*

- RCT results: no evidence that customized messages or endorsements may reduce hesitancy
- Coordinated and managed collaboration with research assistants and outside consultants
- Technology: Qualtrics, Prolific.ac, HTML, CSS, Stata, R

“**Wage Policies, Incentive Schemes, and Motivation**” with Gary Charness and Michael Cooper [Handbook of Labor, Human Resources and Population Economics, 2020](#)

Laboratory Experience

UCSB Experimental and Behavioral Economics Laboratory Feb 2020 – present

- Developed tools to improve account management; these augment the ORSEE software.
- Contributed technical fixes using PHP, Bash, and Perl scripts on the Linux ORSEE server.

- Managed the laboratory subject pool by carefully pruning inactive subject accounts.
- Coordinated sessions between laboratory researchers and graduate research assistants.
- Guided and supervised contributions from an undergraduate research assistant.

Conference Presentations

“Temptation: Immediacy and Certainty”

- Western Economic Association, International Conference Mar 2021
 - Economic Science Association, Job Market Series Nov 2020
 - Economic Science Association, Global Conference Sept 2020
 - Economic Science Association, North America Conference Oct 2019
- Loyola Marymount University and University of Southern California

Academic Service and Affiliations

Referee: *Experimental Economics*

Member: American Economic Association, Economic Science Association

Univ. of California Student Assoc. Ad-Hoc Committee on Disability Nov 2020 – May 2021
Justice, Advocacy, and Disability Education (formed from the Ad-Hoc) May 2021 – current

- Heading a survey project to study disabled graduate students’ access to funding
- Helped with organizational structure and drafted the job descriptions for many roles
- Contributed to communications with leaders in higher education (CA and national)

Teaching Experience

Graduate Teaching Assistant

University of California, Santa Barbara

Master’s level

| | |
|-------------------|-------------|
| Corporate Finance | Spring 2016 |
| Econometrics II | Winter 2016 |
| Econometrics I | Fall 2015 |

For majors

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|--------------------------------|---------------------------------------------------------------|
| History of Economic Thought | Spring 2018, Spring 2021 |
| European Economic History | Spring 2018 |
| Intermediate Macroeconomics | Spring 2014, Spring 2017 |
| Finance | Winter 2013, Fall 2016, Winter 2017, Winter 2016, Spring 2016 |
| Intermediate Microeconomics II | Spring 2012, Winter 2014, Winter 2015 |

Pre-majors

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|-------------------------------------|------------------------------------------------|
| Intermediate Microeconomics I | Winter 2012, Fall 2014, Summer 2016, Fall 2013 |
| Principles of Macroeconomics | Spring 2015 |
| Statistics for Business & Economics | Fall 2011 |

Non-majors

| | |
|---------------------------|-------------|
| Introduction to Economics | Winter 2015 |
|---------------------------|-------------|

Advisory role

Online Instruction

Spring 2020, Summer 2020

Adjunct Instructor**Montana State University, Bozeman***For majors*

Introductory Microeconomics

Fall 2010, Spring 2011

Graduate Teaching Assistant**Montana State University, Bozeman***Master's level*

Econometrics I

Fall 2007, Fall 2008, Fall 2009

For majors

Intermediate Microeconomics

Spring 2009

Benefit-Cost Analysis

Spring 2008

Honors Economics

Spring 2008

Undergraduate Teaching Assistant**Montana State University, Bozeman***For majors*

Introduction to Microeconomics

Spring 2007

Academic Publications, Non-Economics

“LISA Data Analysis Using Genetic Algorithms” with Jeff Crowder and Neil J. Cornish

[Physical Review D 73, March 2006](#)**Technology Experience****Languages and statistical suites:** Stata, Matlab, R, Python, PHP, C**Data access:** SQL, JSON, REST API reverse-engineering**Experimental:** Qualtrics, Amazon Mechanical Turk, Prolific.ac, ORSEE, oTree, custom-built**Web development:** PHP, MySQL, Javascript (incl. Jquery), CSS (incl. Bootstrap), XHTML**Other software:** LaTeX, Git, Subversion, Microsoft Office**Operating systems:** FreeBSD, OpenBSD, Debian Linux, Microsoft Windows**Infrastructure:** Amazon Web Services (AWS) EC2 (cloud computing), AWS S3 (cloud storage)**Certifications:** CompTIA Security+ #SY0-201; CompTIA Network+ #N10-004; CompTIA A+ #220-221, #220-222; *Prior* MCP #070-210; *Prior* CCNA #840-801**Academic Awards and Honors****University of California, Santa Barbara**

Graduate Division Research Award

Spring 2020

Department of Economics Research Award

Spring 2014

Montana State University, Bozeman

Dept. of Ag. Econ. and Econ. Exceptional Comprehensive Exam

Spring 2008

Undergraduate Scholars Program Research Award

Spring 2007

Undergraduate Scholars Program Research Award

Fall 2006

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|--------------------------------|-------------------------------------|-------------|
| Dept. of Ag. Econ. and Econ. | Research Award | Summer 2006 |
| Undergraduate Scholars Program | Research Award | Summer 2006 |
| Dept. of Ag. Econ. and Econ. | First Place, General Economics Exam | Spring 2006 |
| Dept. of Ag. Econ. and Econ. | First Place, General Economics Exam | Spring 2005 |

Technology Employment Experience

RightNow Technologies (acquired by Oracle) Bozeman, MT Mar 2010 – Sept 2011

Title 0: Quality Assurance Test and Documentation Engineer *Title 1: Software Engineer*

- Focused on web application engineering and upgrade engineering for production CRM systems.
- Specialized in technical documentation and business requirement drafting of production sites.
- Conducted quality assurance testing on upgrade engineering work, managing the UAT process.
- Held on-call duties for upgrades to production websites (e.g., Sony Online Ent., USPS, Sandisk).
- Guided projects shared with internal systems development teams and product development teams.
- Lead projects to increase visibility of team metrics and centralize tools used by upgrade engineers.

Technology Consulting & Entrepreneurial Experience

Love Discourse, LLP Co-founder, Engineer, Economist Sept. 2010 – May 2011

- Designed a complete learning management system with subscription management and accounting.
- Managed all IT aspects of the firm, including production and development system administration.
- Ensured quality and usability of the learning management system through complete QA testing.
- Contributed economics curriculum content and matured existing content and articles.

Balance Lifestyles, Inc. Consultant, Engineer Jan. 2007 – Oct. 2007

- Developed a new e-commerce website emphasizing SEO and back-end usability.
- Recommended and implemented numerous successful marketing strategies.
- Employed industry best practices for web software architecture and source code management.
- Originally operating at a loss, this company went on to open a brick-and-mortar store.

Riverguide, Inc. (acquired by Gartner) Consultant, Engineer May 2007 – Aug. 2007

- Developed a new lead-generation website emphasizing conversion rates, SEO, and CRM.
- Optimized MySQL queries, designed complex search algorithms, and streamlined the back-end UI.
- Hired and managed subcontractors to help meet project milestone deadlines.
- Advocated development best practices—my platform was still used over three years later.