Temptation: Immediacy and Certainty

Online Appendix A: Comprehensive Experimental Interface

Lucas Reddinger

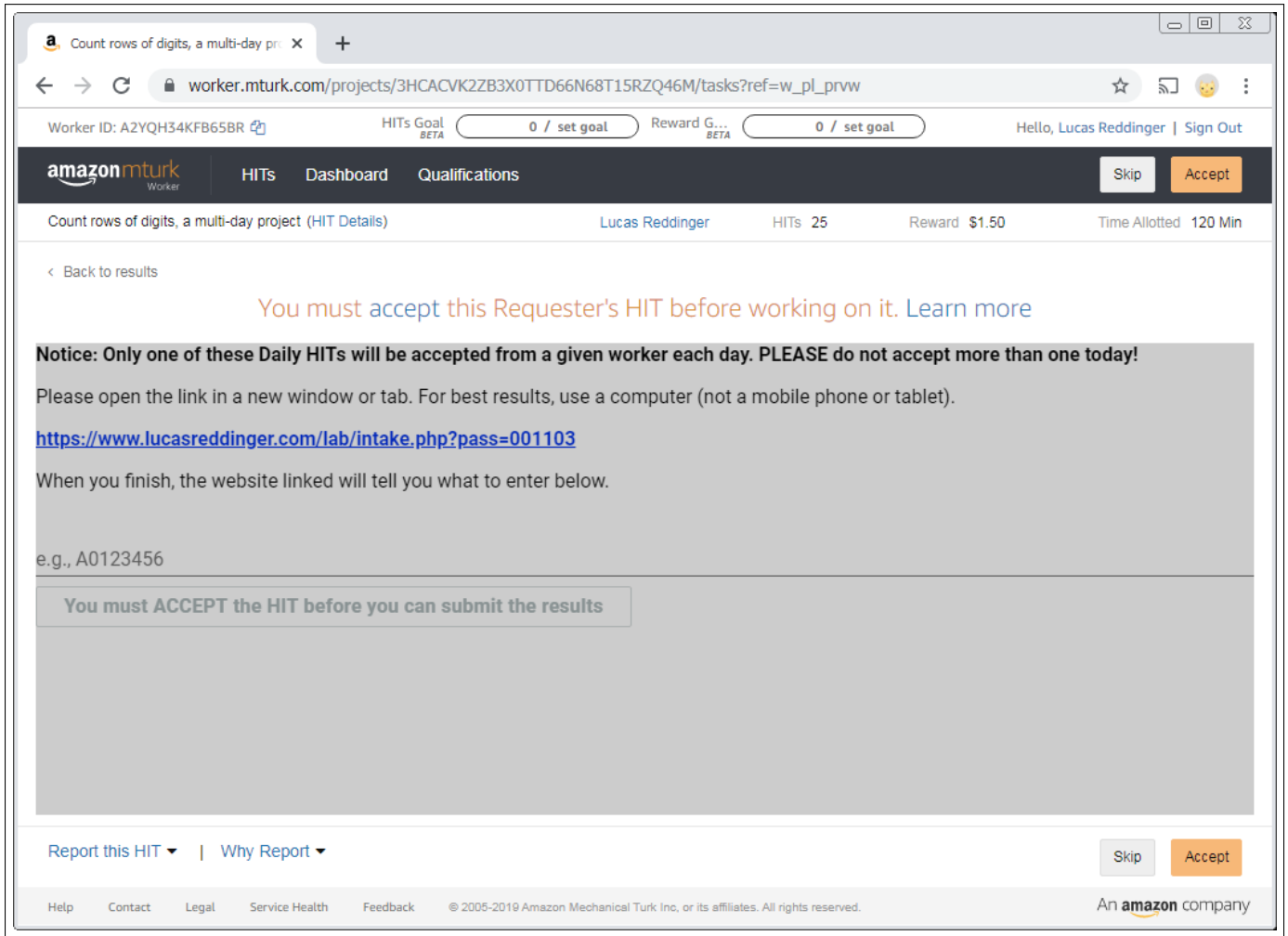20 September 2020

Figure 1: AMT listing
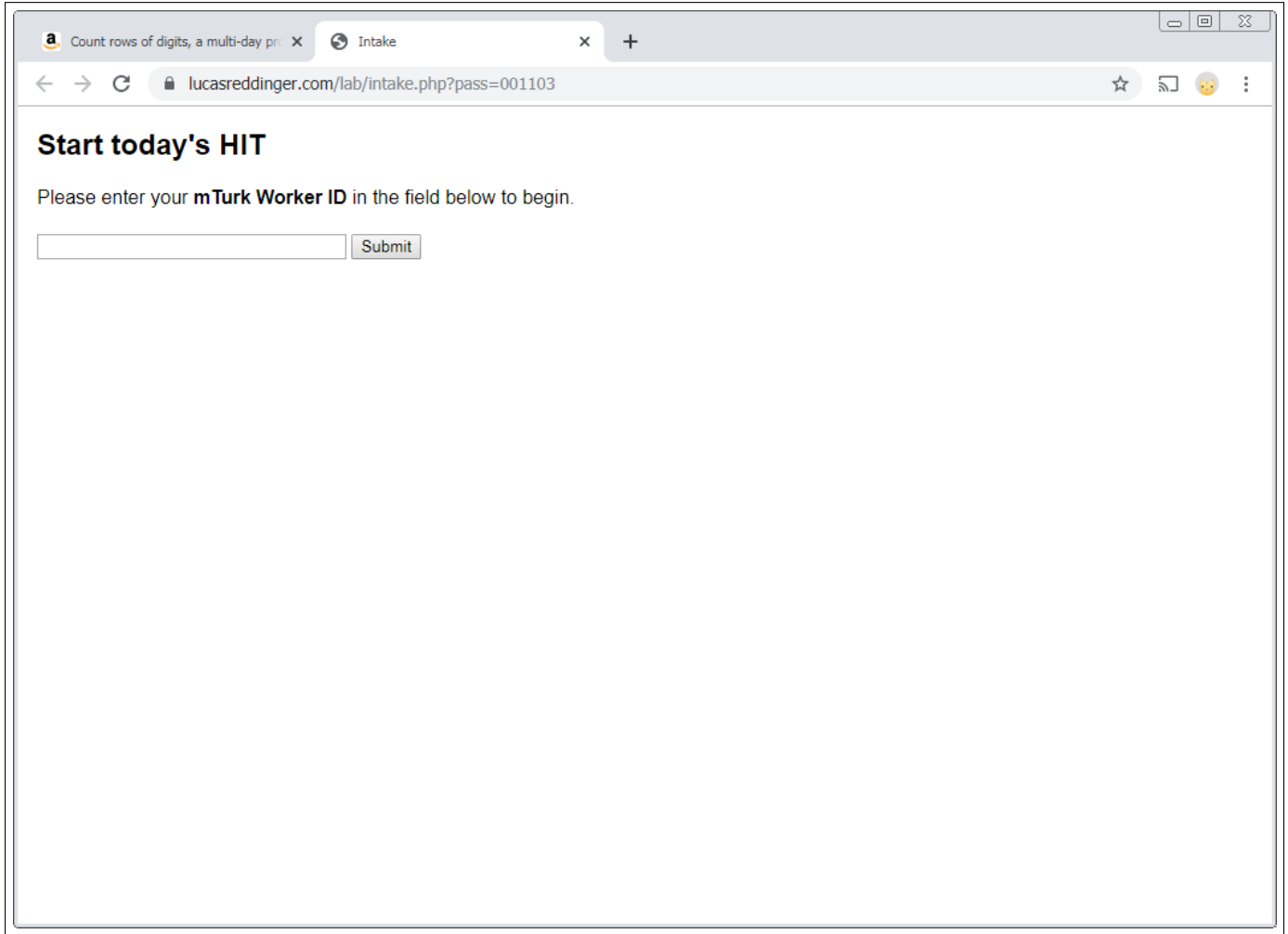
Figure 2: AMT preview

Figure 3: Intake

Introduction

Hello! I'm Lucas, a graduate student in Economics at University of California, Santa Barbara (UCSB).

I'm running this research project to complete my degree. Thank you for taking the time to read this!

I watch my email closely while my HITs are live, so feel free to email me at reddinger@ucsb.edu.

I've tried my best to ensure that you are fairly compensated for your time. I pay all earnings within 24 hours.

If you complete the project, you are paid the same amount no matter what. The amount you have to work is partly determined by chance, but your decisions give you control over how much you work and when you work.

Absolutely no deception is used in this experiment. All random coin tosses were generated using a computer program that will be provided (along with the results) to the American Economic Association. My research will not be accepted if it is not completely transparent and truthful.

You may contact the Human Subjects Committee at UCSB regarding your rights and participation at hsc@research.ucsb.edu.

Qualification HIT

- This HIT may qualify you for a sequence of 3 HITs for an academic research project.
- This qualification HIT pays $1.50, independently of any earnings described below.
- Please read these instructions carefully and answer the questionnaire at the bottom. Thank you!

Figure 4: Qualification HIT (one long webpage, Segment 1 of 9)

What you may qualify for…

Earnings

- 1 more HIT today after you have been qualified; it pays $1.50
- 1 HIT this Wednesday; it pays $1.50
- 1 HIT next Wednesday; it pays $1.50
- Earn a $5 bonus for completing all 3 HITs

Today's HIT requirements

This HIT should only take 5-10 minutes to complete; it pays $1.50

1. Work 10 rows of the counting task (like the example below)
2. Decide how to split a workload of 360 rows of counting between Wednesday and next Wednesday

This Wednesday's HIT requirements

This HIT may take 10-20 minutes, depending on how you split the work between the days; it pays $1.50

1. Work 10 rows of the counting task (like the example below)
2. Decide how to split a workload of 360 rows of counting between Wednesday (that same day) and next Wednesday
3. One of your decisions from today or Wednesday is selected to actually split the workload
4. Work the counting task for the selected amount of work for this Wednesday

Next Wednesday's HIT requirements

This HIT may take 10-20 minutes, depending on how you split the work between the days; it pays $1.50

1. Work 10 rows of the counting task (like the example below)
2. Work the counting task for the selected amount of work for next Wednesday

Summary

Earn $9.50 total (in addition to this $1.50 qual HIT) for about 30 to 40 minutes of work total, assuming you complete all 3 HITs.

Figure 5: Qualification HIT (one long webpage, Segment 2 of 9)

Example: working 10 rows of the counting task

This is a completed example of the counting task that would be in each HIT.

Please count the number of zeros ("0") on each line and enter it in the box.

Each row will be marked correct or incorrect. You must correct errors before submission.

Row No.	String	Count ("0")
1	1000110011100011	8
2	1000010100000001	12
3	1110001110000011	8
4	0100110010101111	7
5	0000100010101110	10
6	1101001011001010	8
7	0000111001010001	10
8	1011100110010010	8
9	1110110100011111	5
10	0110001100111001	8

Check responses and save

Figure 6: Qualification HIT (one long webpage, Segment 3 of 9, Frame 1)

Example: working 10 rows of the counting task

This is a completed example of the counting task that would be in each HIT.

Please count the number of zeros ("0") on each line and enter it in the box.

Each row will be marked correct or incorrect. You must correct errors before submission.

Row No.	String	Count ("0")	
1	1000110011100011	8	✔
2	1000010100000001	12	✔
3	1110001110000011	8	✔
4	0100110010101111	7	✔
5	0000100010101110	10	✔
6	1101001011001010	8	✔
7	0000111001010001	10	✔
8	1011100110010010	8	✔
9	1110110100011111	6	✘
10	0110001100111001	9	✘

Check responses and save   🔴 *If this were the real task, you'd need to correct the errors above.*

Figure 7: Qualification HIT (one long webpage, Segment 3 of 9, Frame 2)

Example: working 10 rows of the counting task

This is a completed example of the counting task that would be in each HIT.

Please count the number of zeros ("0") on each line and enter it in the box.

Each row will be marked correct or incorrect. You must correct errors before submission.

Row No.	String	Count ("0")	
1	1000110011100011	8	✔
2	1000010100000001	12	✔
3	1110001110000011	8	✔
4	0100110010101111	7	✔
5	0000100010101110	10	✔
6	1101001011001010	8	✔
7	0000111001010001	10	✔
8	1011100110010010	8	✔
9	1110110100011111	5	✔
10	0110001100111001	8	✔

Check responses and save   🎖 **Perfect!**

Figure 8: Qualification HIT (one long webpage, Segment 3 of 9, Frame 3)

Decide how to split a workload between this Wednesday and next Wednesday

You start with a workload of 360 rows of counting. You will decide how to split up the workload between this Wednesday and Wednesday of next week.

You decide for different trade-off scenarios. For example:

- Working 1 more row next week reduces work by 1 row this week (a 1-to-1 trade-off)
- Working 1 more row next week reduces work by 1.5 rows this week (a 1-to-1.5 trade-off)
- Working 1 more row next week reduces work by 0.5 rows this week (a 1-to-0.5 trade-off)

One scenario will be selected to actually matter.

You will get more details and practice in the project's first HIT after you are qualified.

Complete each of 3 days' HITs for a $5 bonus, earning $9.50 total

- On each day in blue below, complete one HIT for $1.50.
- Once you complete all 3 HITs, you will be paid a $5 bonus.
- If you fail to complete a day's HIT, you will not be able to complete further HITs, nor will you receive the bonus.
- You will always be paid for HITs you have already completed. All earnings are paid within 24 hours.
- Each day's HIT will be available *at least* between 12 p.m. and 12 a.m. (midnight), Pacific Time.
- You will be qualified for today's HIT as quickly as possible, but it may take 30 minutes to an hour.
- You will receive a reminder notification through mTurk on each day that you have a HIT to complete.
- Please do not accept more than one HIT on the same day; it will not give you additional work or earnings.
- *Please only participate if you think you can complete one HIT on each of these 3 days!*

Sun, Oct 27	Mon, Oct 28 (today)	Tue, Oct 29	Wed, Oct 30	Thu, Oct 31	Fri, Nov 1	Sat, Nov 2
	1 HIT (today after qualified)		1 HIT			
Sun, Nov 3	Mon, Nov 4	Tue, Nov 5	Wed, Nov 6	Thu, Nov 7	Fri, Nov 8	Sat, Nov 9
			1 HIT			

Figure 9: Qualification HIT (one long webpage, Segment 4 of 9)

No deception is used in this experiment

This is an academic research project in the field of Economics, which widely prohibits the deception of experimental subjects.

All information and instructions provided to you in this experiment are truthful.

If you feel anything in this experiment is deceptive, please notify the Human Subjects Committee at hsc@research.ucsb.edu.

Consent

This is an academic research project to study work decisions involving delay and uncertainty.

You may choose to quit at any time. You will still receive earnings for what you have completed. Risks are comparable to typical computer use. There is no direct benefit to you anticipated from your participation in this study. The data we collect will not be linked to your identity in any way.

If you have any questions about this research project, please contact Lucas Reddinger at reddinger@ucsb.edu.

If you have any questions regarding your rights and participation as a research subject, please contact the Human Subjects Committee at (805) 893-3807 or hsc@research.ucsb.edu. Or write to the University of California, Human Subjects Committee, Office of Research, Santa Barbara, CA 93106-2050.

Participation in research is voluntary. Clicking the button labeled "I Consent" below will indicate that you have decided to participate as a research subject in the study described above.

☐ I CONSENT

Figure 10: Qualification HIT (one long webpage, Segment 5 of 9, Frame 1)

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All information and instructions provided to you in this experiment are truthful.

If you feel anything in this experiment is deceptive, please notify the Human Subjects Committee at hsc@research.ucsb.edu.

Consent

This is an academic research project to study work decisions involving delay and uncertainty.

You may choose to quit at any time. You will still receive earnings for what you have completed. Risks are comparable to typical computer use. There is no direct benefit to you anticipated from your participation in this study. The data we collect will not be linked to your identity in any way.

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Participation in research is voluntary. Clicking the button labeled "I Consent" below will indicate that you have decided to participate as a research subject in the study described above.

☑ I CONSENT

Figure 11: Qualification HIT (one long webpage, Segment 5 of 9, Frame 2)

Qualification survey

To qualify for the study, complete this one-time survey. Earn $1.50 for a complete submission.

Please enter your worker ID: [   ]

Questions about instructions

1. On which of the following days do you plan on completing a HIT for this project?

☐ Sun, Oct 27	☐ Mon, Oct 28	☐ Tue, Oct 29	☐ Wed, Oct 30	☐ Thu, Oct 31	☐ Fri, Nov 1
☐ Sat, Nov 2	☐ Sun, Nov 3	☐ Mon, Nov 4	☐ Tue, Nov 5	☐ Wed, Nov 6	☐ Thu, Nov 7
☐ Fri, Nov 8	☐ Sat, Nov 9				

2. After you receive your qualification today, will there be another HIT to complete today?

○ Yes.   ○ No.

3. What happens if you make counting errors in the task?

○ The HIT might be rejected.   ○ I must start the entire HIT over from the beginning.
○ I will be told which rows have errors, then I'll correct the errors.

4. Suppose you complete the first HIT later today and you also complete the HIT on this Wednesday. However, you do not complete the HIT next Wednesday. How much will you earn in total from this study? (Do not include earnings from this qualification HIT.)

[   ]

Figure 12: Qualification HIT (one long webpage, Segment 6 of 9, Frame 1)

Qualification survey

To qualify for the study, complete this one-time survey. Earn $1.50 for a complete submission.

Please enter your worker ID: [   ]

Questions about instructions

1. On which of the following days do you plan on completing a HIT for this project?

☐ Sun, Oct 27	☐ Mon, Oct 28	☐ Tue, Oct 29	☐ Wed, Oct 30	☐ Thu, Oct 31	☐ Fri, Nov 1
☐ Sat, Nov 2	☐ Sun, Nov 3	☐ Mon, Nov 4	☐ Tue, Nov 5	☐ Wed, Nov 6	☐ Thu, Nov 7
☐ Fri, Nov 8	☐ Sat, Nov 9				

2. After you receive your qualification today, will there be another HIT to complete today?

○ Yes.   ○ No.

3. What happens if you make counting errors in the task?

○ The HIT might be rejected.   ○ I must start the entire HIT over from the beginning.

○ I will be told which rows have errors, then I'll correct the errors.

4. Suppose you complete the first HIT later today and you also complete the HIT on this Wednesday. However, you do not complete the HIT next Wednesday. How much will you earn in total from this study? (Do not include earnings from this qualification HIT.)

[   ]

Figure 13: Qualification HIT (one long webpage, Segment 6 of 9, Frame 2)

5. How many HITs in total must you complete to earn the bonus? (Do not count this qualification HIT.)

6. On how many days total (including today) must you complete a HIT to earn the bonus? (Do not count this qualification HIT.)

7. How much will you earn in total by fully participating in this study, including the bonus? (Do not include earnings from this qualification HIT.)

8. Each day's HIT will definitely be available during what times?

Specify a time range using Pacific Time:

Beginning at: Ending at:

Demographic survey

Your responses will kept anonymous and will not affect your participation in this study.

1. What is your gender?

Male   Female   Other

2. Would you say that in general your health is—

Figure 14: Qualification HIT (one long webpage, Segment 7 of 9, Frame 1)

5. How many HITs in total must you complete to earn the bonus? (Do not count this qualification HIT.)

6. On how many days total (including today) must you complete a HIT to earn the bonus? (Do not count this qualification HIT.)

7. How much will you earn in total by fully participating in this study, including the bonus? (Do not include earnings from this qualification HIT.)

8. Each day's HIT will definitely be available during what times?

Specify a time range using <mark>Pacific Time</mark>:

Beginning at: [　　　　　　　▾]　Ending at: [　　　　　　　▾]

Demographic survey

Your responses will kept anonymous and will not affect your participation in this study.

1. What is your gender?

○ Male　○ Female　○ Other

2. Would you say that in general your health is—

[　　　　　　　▾]

Figure 15: Qualification HIT (one long webpage, Segment 7 of 9, Frame 2)

3. During the past month, other than your regular job, did you participate in any physical activities or exercises such as running, calisthenics, golf, gardening, or walking for exercise?

4. On average, how many hours of sleep do you get in a 24-hour period?

5. What is your age?

6. What is the highest grade or year of school you completed?

7. Have you ever served on active duty in the United States Armed Forces, either in the regular military or in a National Guard or military reserve unit?

8. Are you currently…

Submit

Figure 16: Qualification HIT (one long webpage, Segment 8 of 9, Frame 1)

3. During the past month, other than your regular job, did you participate in any physical activities or exercises such as running, calisthenics, golf, gardening, or walking for exercise?

<div style="border:1px solid #ccc; width:300px;">   ▾</div>

4. On average, how many hours of sleep do you get in a 24-hour period?

5. What is your age?

6. What is the highest grade or year of school you completed?

7. Have you ever served on active duty in the United States Armed Forces, either in the regular military or in a National Guard or military reserve unit?

8. Are you currently…

Submit

Figure 17: Qualification HIT (one long webpage, Segment 8 of 9, Frame 2)

Qualification HIT nearly complete

Please enter your Worker ID in the form on mTurk to complete the HIT.

We have recorded **LucasR** as your Worker ID on our end.

If this is incorrect, please notify me at reddinger@ucsb.edu. Thank you!

DO NOT submit more than one of these qualification HITs. Duplicates will be rejected.

Another HIT will be available today

Remember, you will have another HIT today once you are qualified!

The second HIT today will not be labeled "Qualification."

You will receive a notification when you are qualified.

Please email me at reddinger@ucsb.edu if you have questions or experience trouble in finding the HIT. Thanks!

Figure 18: Qualification HIT (one long webpage, Segment 9 of 9)

Start today's HIT

- This is the first of the 3 HITs for an academic research project.
- Please review these instructions.

Earnings

- This HIT pays $1.50
- 1 HIT this Wednesday; it pays $1.50
- 1 HIT next Wednesday; it pays $1.50
- Earn a $5 bonus for completing all 3 HITs

This HIT's requirements

This HIT should only take 5-10 minutes to complete; it pays $1.50

1. Work 10 rows of the counting task (like the example below)
2. Decide how to split a workload of 360 rows of counting between Wednesday and next Wednesday

This Wednesday's HIT requirements

This HIT may take 10-20 minutes, depending on how you split the work between the days; it pays $1.50

1. Work 10 rows of the counting task (like the example below)
2. Decide how to split a workload of 360 rows of counting between Wednesday (that same day) and next Wednesday
3. One of your decisions from today or Wednesday is selected to actually split the workload
4. Work the counting task for the selected amount of work for this Wednesday

Next Wednesday's HIT requirements

This HIT may take 10-20 minutes, depending on how you split the work between the days; it pays $1.50

1. Work 10 rows of the counting task (like the example below)
2. Work the counting task for the selected amount of work for next Wednesday

Summary

Earn $9.50 total (in addition to the $1.50 qual HIT) for about 30 to 40 minutes of work total, assuming you complete all 3 HITs.

Figure 19: Start HIT (one long webpage, Segment 1 of 4)

Example: working 10 rows of the counting task

This is a completed example of the counting task that would be in each HIT.

Please count the number of zeros ("0") on each line and enter it in the box.

Each row will be marked correct or incorrect. You must correct errors before submission.

Row No.	String	Count ("0")
1	1000110011100011	8
2	1000010100000001	12
3	1110001110000011	8
4	0100110010101111	7
5	0000100010101110	10
6	1101001011001010	8
7	0000111001010001	10
8	1011100110010010	8
9	1110110100011111	5
10	0110001100111001	8

Check responses and save

Figure 20: Start HIT (one long webpage, Segment 2 of 4, Frame 1 of 3)

Example: working 10 rows of the counting task

This is a completed example of the counting task that would be in each HIT.

Please count the number of zeros ("0") on each line and enter it in the box.

Each row will be marked correct or incorrect. You must correct errors before submission.

Row No.	String	Count ("0")	
1	1000110011100011	8	✔
2	1000010100000001	12	✔
3	1110001110000011	8	✔
4	0100110010101111	7	✔
5	0000100010101110	10	✔
6	1101001011001010	8	✔
7	0000111001010001	10	✔
8	1011100110010010	8	✔
9	1110110100011111	4	✘
10	0110001100111001	7	✘

Check responses and save   ● *If this were the real task, you'd need to correct the errors above.*

Figure 21: Start HIT (one long webpage, Segment 2 of 4, Frame 2 of 3)

Example: working 10 rows of the counting task

This is a completed example of the counting task that would be in each HIT.

Please count the number of zeros ("0") on each line and enter it in the box.

Each row will be marked correct or incorrect. You must correct errors before submission.

Row No.	String	Count ("0")	
1	1000110011100011	8	✔
2	1000010100000001	12	✔
3	1110001110000011	8	✔
4	0100110010101111	7	✔
5	0000100010101110	10	✔
6	1101001011001010	8	✔
7	0000111001010001	10	✔
8	1011100110010010	8	✔
9	1110110100011111	5	✔
10	0110001100111001	8	✔

Check responses and save   🎗 *Perfect!*

Figure 22: Start HIT (one long webpage, Segment 2 of 4, Frame 3 of 3)

Decide how to split a workload between this Wednesday and next Wednesday

You start with a workload of 360 rows of counting. You will decide how to split up the workload between this Wednesday and Wednesday of next week.

You decide for different trade-off scenarios. For example:

- Working 1 more row next week reduces work by 1 row this week (a 1-to-1 trade-off)
- Working 1 more row next week reduces work by 1.5 rows this week (a 1-to-1.5 trade-off)
- Working 1 more row next week reduces work by 0.5 rows this week (a 1-to-0.5 trade-off)

One scenario will be selected to actually matter.

You will get more details and practice in this HIT before you make your decisions that matter.

Complete each of 3 days' HITs for a $5 bonus, earning $9.50 total

- On each day in blue below, complete one HIT for $1.50.
- Once you complete all 3 HITs, you will be paid a $5 bonus.
- If you fail to complete a day's HIT, you will not be able to complete further HITs, nor will you receive the bonus.
- You will always be paid for HITs you have already completed. All earnings are paid within 24 hours.
- Each day's HIT will be available *at least* between 12 p.m. and 12 a.m. (midnight), Pacific Time.
- You will receive a reminder notification through mTurk on each day that you have a HIT to complete.
- Please do not accept more than one HIT on the same day; it will not give you additional work or earnings.
- ***Please only participate if you think you can complete one HIT on each of these 3 days!***

Sun, Oct 27	Mon, Oct 28 (today) 1 HIT	Tue, Oct 29	Wed, Oct 30 1 HIT	Thu, Oct 31	Fri, Nov 1	Sat, Nov 2
Sun, Nov 3	Mon, Nov 4	Tue, Nov 5	Wed, Nov 6 1 HIT	Thu, Nov 7	Fri, Nov 8	Sat, Nov 9

Figure 23: Start HIT (one long webpage, Segment 3 of 4)

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All information and instructions provided to you in this experiment are truthful.

If you feel anything in this experiment is deceptive, please notify the Human Subjects Committee at hsc@research.ucsb.edu.

If you have any questions about this research project, please contact Lucas Reddinger at reddinger@ucsb.edu.

Begin practice round

You will complete a practice round before the actual tasks and decisions that matter.

Begin PRACTICE

Figure 24: Start HIT (one long webpage, Segment 4 of 4)

Complete 10 required rows of counting

Please count the number of zeros ("0") on each line and enter it in the box.

Each row will be marked correct or incorrect. You must correct errors before submission.

Row No.	String	Count ("0")
1	1000110011100011	8
2	1000010100000001	12
3	1110001110000011	8
4	0100110010101111	7
5	0000100010101110	10
6	1101001011001010	8
7	0000111001010001	10
8	1011100110010010	8
9	1110110100011111	5
10	0110001100111001	8

Check responses and save

Figure 25: Practice mode: required tasks (Frame 1 of 2)

Complete 10 required rows of counting

Please count the number of zeros ("0") on each line and enter it in the box.

Each row will be marked correct or incorrect. You must correct errors before submission.

Row No.	String	Count ("0")	
1	1000110011100011	8	✔
2	1000010100000001	12	✔
3	1110001110000011	8	✔
4	0100110010101111	7	✔
5	0000100010101110	10	✔
6	1101001011001010	8	✔
7	0000111001010001	10	✔
8	1011100110010010	8	✔
9	1110110100011111	5	✔
10	0110001100111001	8	✔

Check responses and save   🎗 *Perfect! Click here to continue.*

Figure 26: Practice mode: required tasks (Frame 2 of 2)

Figure 27: Practice mode: separate CTB (Frame 1 of 4)

Figure 28: Practice mode: separate CTB (Frame 2 of 4)

Split workload between Wed, Oct 30 and Wed, Nov 6

Choose how you want to split your workload of 360 rows of counting (in addition to the required 10 rows per workday).

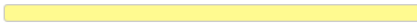In this scenario, **working 1 more row next week reduces work by 0.5 row(s) this week.**

You're making five decisions on how to split the workload for Wed, Oct 30. You'll make five more similar decisions on that day.

A coin flip will determine whether a decision made today or a decision made on Wed, Oct 30 will be selected to actually matter.

Another decision you make today may actually matter; this decision is hypothetical.

The odds of this decision being the decision-that-matters are **0%**.

Wed, Oct 30	Click the slider below to choose.	Wed, Nov 6

Try moving the slider around to see how this trade-off rate splits your workload.

If this choice were selected to actually matter, your work schedule would be:

Sun, Oct 27	Mon, Oct 28 (today)	Tue, Oct 29	Wed, Oct 30 10 rows required	Thu, Oct 31	Fri, Nov 1	Sat, Nov 2
Sun, Nov 3	Mon, Nov 4	Tue, Nov 5	Wed, Nov 6 10 rows required	Thu, Nov 7	Fri, Nov 8	Sat, Nov 9

You will be able to adjust this decision before finalizing it.

Continue

Figure 29: Practice mode: separate CTB (Frame 3 of 4)

Split workload between Wed, Oct 30 and Wed, Nov 6

Choose how you want to split your workload of 360 rows of counting (in addition to the required 10 rows per workday).

In this scenario, **working 1 more row next week reduces work by 0.5 row(s) this week.**

You're making five decisions on how to split the workload for Wed, Oct 30. You'll make five more similar decisions on that day.

A coin flip will determine whether a decision made today or a decision made on Wed, Oct 30 will be selected to actually matter.

Another decision you make today may actually matter; this decision is hypothetical.

The odds of this decision being the decision-that-matters are **0%**.

Wed, Oct 30	Drag slider handle to adjust choice.	Wed, Nov 6
290 rows		**140 rows**

Try moving the slider around to see how this trade-off rate splits your workload.

If this choice were selected to actually matter, your work schedule would be:

Sun, Oct 27	Mon, Oct 28 (today)	Tue, Oct 29	Wed, Oct 30 10 rows required **+ 290 rows chosen**	Thu, Oct 31	Fri, Nov 1	Sat, Nov 2
Sun, Nov 3	Mon, Nov 4	Tue, Nov 5	Wed, Nov 6 10 rows required **+ 140 rows chosen**	Thu, Nov 7	Fri, Nov 8	Sat, Nov 9

You will be able to adjust this decision before finalizing it.

Continue

Figure 30: Practice mode: separate CTB (Frame 4 of 4)

Split workload between Wed, Oct 30 and Wed, Nov 6

You're making five decisions on how to split the workload for Wed, Oct 30. You'll make five more similar decisions on that day.

A coin flip will determine whether today's decision highlighted in yellow or a decision made on Wed, Oct 30 will be selected to actually matter.

The highlighted decision may actually matter; the other four decisions today are hypothetical.

The odds of the highlighted decision being the decision-that-matters are 50%.

Trade-off	Wed, Oct 30		Wed, Nov 6
1 to 0.5	290 rows		140 rows
1 to 0.75	262 rows		131 rows
1 to 1	226 rows		134 rows
1 to 1.25	187 rows		139 rows
1 to 1.5	69 rows		194 rows

Please review your choices and make any final changes.

Finalize

Figure 31: Practice mode: together CTB

How today's decisions are used

You made decisions about splitting work between this Wednesday and next Wednesday.

You will make similar decisions again Wednesday. One day will be selected for its decisions to actually matter.

Sun, Oct 27	Mon, Oct 28 (today)	Tue, Oct 29	Wed, Oct 30	Thu, Oct 31	Fri, Nov 1	Sat, Nov 2
	Decisions made		Decisions made			
Sun, Nov 3	Mon, Nov 4	Tue, Nov 5	Wed, Nov 6	Thu, Nov 7	Fri, Nov 8	Sat, Nov 9

You just made five decisions about how to split work between these days

Choice No.	Trade-off	Wed, Oct 30	Wed, Nov 6
1	1 to 0.5	290 rows	140 rows
2	1 to 0.75	262 rows	131 rows
3	1 to 1	225 rows	134 rows
4	1 to 1.25	187 rows	139 rows
5	1 to 1.5	69 rows	194 rows

Today's choices

You will make five similar decisions Wednesday

Choice No.	Trade-off	Wed, Oct 30	Wed, Nov 6
1	1 to 0.5	x rows	x rows
2	1 to 0.75	x rows	x rows
3	1 to 1	x rows	x rows
4	1 to 1.25	x rows	x rows
5	1 to 1.5	x rows	x rows

Wednesday's choices

After you make decisions Wednesday, a coin-toss will select which day's decisions are used

Choice No.	Trade-off	Wed, Oct 30	Wed, Nov 6
1	1 to 0.5	290 rows	140 rows
2	1 to 0.75	262 rows	131 rows
3	1 to 1	225 rows	134 rows
4	1 to 1.25	187 rows	139 rows
5	1 to 1.5	69 rows	194 rows

Today's choices

Choice No.	Trade-off	Wed, Oct 30	Wed, Nov 6
1	1 to 0.5	x rows	x rows
2	1 to 0.75	x rows	x rows
3	1 to 1	x rows	x rows
4	1 to 1.25	x rows	x rows
5	1 to 1.5	x rows	x rows

Wednesday's choices

Reveal

Figure 32: Practice mode: decisions (Frame 1 of 3)

31

How today's decisions are used

You made decisions about splitting work between this Wednesday and next Wednesday.

You will make similar decisions again Wednesday. One day will be selected for its decisions to actually matter.

Sun, Oct 27	Mon, Oct 28 (today)	Tue, Oct 29	Wed, Oct 30	Thu, Oct 31	Fri, Nov 1	Sat, Nov 2
	Decisions made		Decisions made			
Sun, Nov 3	Mon, Nov 4	Tue, Nov 5	Wed, Nov 6	Thu, Nov 7	Fri, Nov 8	Sat, Nov 9

You just made five decisions about how to split work between these days

Choice No.	Trade-off	Wed, Oct 30	Wed, Nov 6
1	1 to 0.5	290 rows	140 rows
2	1 to 0.75	262 rows	131 rows
3	1 to 1	225 rows	134 rows
4	1 to 1.25	187 rows	139 rows
5	1 to 1.5	69 rows	194 rows

Today's choices

You will make five similar decisions Wednesday

Choice No.	Trade-off	Wed, Oct 30	Wed, Nov 6
1	1 to 0.5	x rows	x rows
2	1 to 0.75	x rows	x rows
3	1 to 1	x rows	x rows
4	1 to 1.25	x rows	x rows
5	1 to 1.5	x rows	x rows

Wednesday's choices

After you make decisions Wednesday, a coin-toss will select which day's decisions are used

Choice No.	Trade-off	Wed, Oct 30	Wed, Nov 6
1	1 to 0.5	290 rows	140 rows
2	1 to 0.75	262 rows	131 rows
3	1 to 1	225 rows	134 rows
4	1 to 1.25	187 rows	139 rows
5	1 to 1.5	69 rows	194 rows

Today's choices

Choice No.	Trade-off	Wed, Oct 30	Wed, Nov 6
1	1 to 0.5	x rows	x rows
2	1 to 0.75	x rows	x rows
3	1 to 1	x rows	x rows
4	1 to 1.25	x rows	x rows
5	1 to 1.5	x rows	x rows

Wednesday's choices

[Toss again] *In this practice coin toss, Wednesday's decisions are selected to matter. Please click the button to toss again.*

Figure 33: Practice mode: decisions (Frame 2 of 3)

How today's decisions are used

You made decisions about splitting work between this Wednesday and next Wednesday.

You will make similar decisions again Wednesday. One day will be selected for its decisions to actually matter.

Sun, Oct 27	Mon, Oct 28 (today)	Tue, Oct 29	Wed, Oct 30	Thu, Oct 31	Fri, Nov 1	Sat, Nov 2
	Decisions made		Decisions made			
Sun, Nov 3	Mon, Nov 4	Tue, Nov 5	Wed, Nov 6	Thu, Nov 7	Fri, Nov 8	Sat, Nov 9

You just made five decisions about how to split work between these days

Choice No.	Trade-off	Wed, Oct 30	Wed, Nov 6
1	1 to 0.5	290 rows	140 rows
2	1 to 0.75	262 rows	131 rows
3		225 rows	134 rows
4	1 to 1.25	187 rows	139 rows
5	1 to 1.5	69 rows	194 rows

Today's choices

You will make five similar decisions Wednesday

Choice No.	Trade-off	Wed, Oct 30	Wed, Nov 6
1	1 to 0.5	x rows	x rows
2	1 to 0.75	x rows	x rows
3		x rows	x rows
4	1 to 1.25	x rows	x rows
5	1 to 1.5	x rows	x rows

Wednesday's choices

After you make decisions Wednesday, a coin-toss will select which day's decisions are used

Choice No.	Trade-off	Wed, Oct 30	Wed, Nov 6
1	1 to 0.5	290 rows	140 rows
2	1 to 0.75	262 rows	131 rows
3		225 rows	134 rows
4	1 to 1.25	187 rows	139 rows
5	1 to 1.5	69 rows	194 rows

Today's choices

Choice No.	Trade-off	Wed, Oct 30	Wed, Nov 6
1	1 to 0.5	x rows	x rows
2	1 to 0.75	x rows	x rows
3		x rows	x rows
4	1 to 1.25	x rows	x rows
5	1 to 1.5	x rows	x rows

Wednesday's choices

[Continue]   *In this practice coin toss, today's decisions are selected to matter. Please click the button to continue with this example.*

Figure 34: Practice mode: decisions (Frame 3 of 3)

33

PRACTICE MODE You will not have to work these tasks.

Implement workload for Wed, Oct 30 and Wed, Nov 6

For this practice round, the coin-toss selected today's decisions to actually matter.

Accordingly, here are the decisions you made today to split the workload of 360 rows of counting.

The decision highlighted in yellow will actually matter; the other four decisions are hypothetical.

These work amounts are in addition to the 10 rows of counting required on each day.

Choice No.	Trade-off	Wed, Oct 30	Wed, Nov 6
1	1 to 0.5	290 rows	140 rows
2	1 to 0.75	262 rows	131 rows
3	1 to 1	226 rows	134 rows
4	1 to 1.25	187 rows	139 rows
5	1 to 1.5	69 rows	194 rows

Continue

Figure 35: Practice mode: implement

On Wednesday, you would complete these counting tasks

Completed: 10 of 197 rows today (5%). **Remaining:** 187 tasks today.

Please count the number of zeros ("0") on each line and enter it in the box.

Each row will be marked correct or incorrect. You must correct errors before submission.

Row No.	String	Count ("0")
11	1000110011100011	8
12	1000010100000001	12
13	1110001110000011	8
14	0100110010101111	7
15	0000100010101110	10
16	1101001011001010	8
17	0000111001010001	10
18	1011100110010010	8
19	1110110100011111	5
20	0110001100111001	8

Check responses and save

Figure 36: Practice mode: tasks chosen (Frame 1 of 2)

35

On Wednesday, you would complete these counting tasks

Completed: 10 of 197 rows today (5%). **Remaining:** 187 tasks today.

Please count the number of zeros ("0") on each line and enter it in the box.

Each row will be marked correct or incorrect. You must correct errors before submission.

Row No.	String	Count ("0")	
11	1000110011100011	8	✔
12	1000010100000001	12	✔
13	1110001110000011	8	✔
14	0100110010101111	7	✔
15	0000100010101110	10	✔
16	1101001011001010	8	✔
17	0000111001010001	10	✔
18	1011100110010010	8	✔
19	1110110100011111	5	✔
20	0110001100111001	8	✔

Check responses and save   🎖 *Perfect! Click here to exit practice and actually begin.*

Figure 37: Practice mode: tasks chosen (Frame 2 of 2)

Complete 10 required rows of counting

Please count the number of zeros ("0") on each line and enter it in the box.

Each row will be marked correct or incorrect. You must correct errors before submission.

Row No.	String	Count ("0")
1	0000110010111011	
2	1011010111011010	
3	0100100000010110	
4	1000101110011100	
5	0000000011100101	
6	1000000010000011	
7	1011000101010010	
8	1100110001001011	
9	0111010011010101	
10	1011101001000111	

Check responses and save

Figure 38: Required tasks (Frame 1 of 4)

Complete 10 required rows of counting

Please count the number of zeros ("0") on each line and enter it in the box.

Each row will be marked correct or incorrect. You must correct errors before submission.

Row No.	String	Count ("0")
1	0000110010111011	8
2	1011010111011010	6
3	0100100000010110	11
4	1000101110011100	
5	0000000011100101	
6	1000000010000011	
7	1011000101010010	
8	1100110001001011	
9	0111010011010101	
10	1011101001000111	

Check responses and save

Figure 39: Required tasks (Frame 2 of 4)

Complete 10 required rows of counting

Please count the number of zeros ("0") on each line and enter it in the box.

Each row will be marked correct or incorrect. You must correct errors before submission.

Row No.	String	Count ("0")	
1	0000110010111011	8	✔
2	1011010111011010	6	✔
3	0100100000010110	11	✔
4	1000101110011100		✖
5	0000000011100101		✖
6	1000000010000011		✖
7	1011000101010010		✖
8	1100110001001011		✖
9	0111010011010101		✖
10	1011101001000111		✖

Check responses and save   ● *Please correct the errors above.*

Figure 40: Required tasks (Frame 3 of 4)

Complete 10 required rows of counting

Please count the number of zeros ("0") on each line and enter it in the box.

Each row will be marked correct or incorrect. You must correct errors before submission.

Row No.	String	Count ("0")	
1	0000110010111011	8	✔
2	1011010111011010	6	✔
3	0100100000010110	11	✔
4	1000101110011100	8	✔
5	0000000011100101	11	✔
6	1000000010000011	12	✔
7	1011000101010010	9	✔
8	1100110001001011	8	✔
9	0111010011010101	7	✔
10	1011101001000111	7	✔

Check responses and save   🎖 *Perfect! Click here to continue.*

Figure 41: Required tasks (Frame 4 of 4)

Split workload between Wed, Oct 30 and Wed, Nov 6

Choose how you want to split your workload of 360 rows of counting (in addition to the required 10 rows per workday).
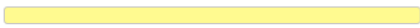
In this scenario, *working 1 more row next week reduces work by 1.25 row(s) this week.*

You're making five decisions on how to split the workload for Wed, Oct 30. You'll make five more similar decisions on that day.

A coin flip will determine whether this decision made today or a decision made on Wed, Oct 30 will be selected to actually matter.

This decision may actually matter; the other four decisions today are hypothetical.

The odds of this decision being the decision-that-matters are 50%.

Wed, Oct 30	Click the slider below to choose.	Wed, Nov 6

Try moving the slider around to see how this trade-off rate splits your workload.

If this choice were selected to actually matter, your work schedule would be:

Sun, Oct 27	Mon, Oct 28 (today)	Tue, Oct 29	Wed, Oct 30 10 rows required	Thu, Oct 31	Fri, Nov 1	Sat, Nov 2
Sun, Nov 3	Mon, Nov 4	Tue, Nov 5	Wed, Nov 6 10 rows required	Thu, Nov 7	Fri, Nov 8	Sat, Nov 9

You will be able to adjust this decision before finalizing it.

Continue

Figure 42: Separate CTB (Frame 1 of 2)

Split workload between Wed, Oct 30 and Wed, Nov 6

Choose how you want to split your workload of 360 rows of counting (in addition to the required 10 rows per workday).

In this scenario, *working 1 more row next week reduces work by 1.25 row(s) this week.*

You're making five decisions on how to split the workload for Wed, Oct 30. You'll make five more similar decisions on that day.

A coin flip will determine whether this decision made today or a decision made on Wed, Oct 30 will be selected to actually matter.

This decision may actually matter; the other four decisions today are hypothetical.

The odds of this decision being the decision-that-matters are 50%.

Wed, Oct 30	Drag slider handle to adjust choice.	Wed, Nov 6
139 rows		**177 rows**

Try moving the slider around to see how this trade-off rate splits your workload.

If this choice were selected to actually matter, your work schedule would be:

Sun, Oct 27	Mon, Oct 28 (today)	Tue, Oct 29	Wed, Oct 30 10 rows required + 139 rows chosen	Thu, Oct 31	Fri, Nov 1	Sat, Nov 2
Sun, Nov 3	Mon, Nov 4	Tue, Nov 5	Wed, Nov 6 10 rows required + 177 rows chosen	Thu, Nov 7	Fri, Nov 8	Sat, Nov 9

You will be able to adjust this decision before finalizing it.

Continue

Figure 43: Separate CTB (Frame 2 of 2)

Split workload between Wed, Oct 30 and Wed, Nov 6

You're making five decisions on how to split the workload for Wed, Oct 30. You'll make five more similar decisions on that day.

A coin flip will determine whether today's decision highlighted in yellow or a decision made on Wed, Oct 30 will be selected to actually matter.

The highlighted decision may actually matter; the other four decisions today are hypothetical.

The odds of the highlighted decision being the decision-that-matters are 50%.

Trade-off	Wed, Oct 30		Wed, Nov 6
1 to 0.5	360 rows		0 rows
1 to 0.75	288 rows		96 rows
1 to 1	200 rows		160 rows
1 to 1.25	139 rows		177 rows
1 to 1.5	0 rows		240 rows

Please review your choices and make any final changes.

Finalize

Figure 44: Together CTB

HIT nearly complete

Rows of counting completed today: 10

Please enter your Worker ID in the form on mTurk to complete the HIT. Thank you!

You should have completed two HITs today: a qualification HIT and **this** HIT.

DO NOT submit duplicates of this HIT. Duplicates will be rejected.

Another HIT will be available on Wednesday

You will receive a notification when Wednesday's HIT is available.

Please email me at reddinger@ucsb.edu if you have questions or experience trouble in finding the HIT. Thanks!

Figure 45: Finish